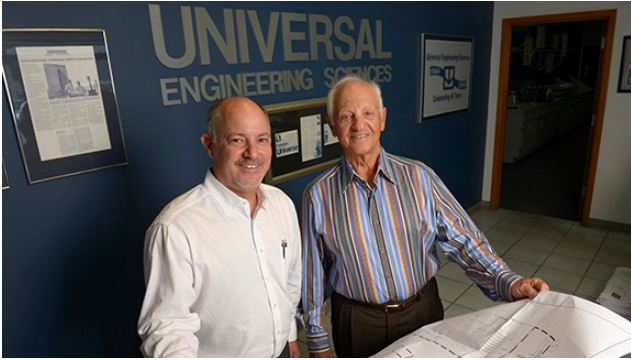


CASE STUDY: UNIVERSAL ENGINEERING SCIENCES, ORLANDO, FL



PRESIDENT, UNIVERSAL ENGINEERING SCIENCES, MARK ISRAEL

WITH

FOUNDER, SEYMOUR ISRAEL

THE DECISION

MARK C. ISRAEL, P.E., PRESIDENT, UNIVERSAL ENGINEERING SCIENCES

“The decision-making process to convert to propane autogas was very simple. Once introduced to autogas, it went very quickly. It was an easy decision. My ultimate motivation to convert Universal Engineering Sciences vehicles to autogas was that it saves money, it’s good for the environment and is 100% domestically produced. All better than gasoline.

We tried 25 years ago to convert our vehicles to an alternative fuel but it wasn’t successful. With better technology today and with the help of Blossman and the Alliance network, it will work better.

To overcome possible apprehension and challenges, we converted 5 vehicles on a trial basis. We were quickly sold. We have converted 31 Ford F-150s at our Orlando location and are now slated to convert 25 F-150s at our Jacksonville location. An autogas dispenser is set up in Jacksonville and we’re ready to go. Since Universal started converting vehicles we have displaced almost 10,000 gallons of gasoline.”



ABOUT UNIVERSAL ENGINEERING SCIENCES

From their headquarters in Orlando, Florida, Universal operates a 500+ employee engineering firm with 18 offices strategically located throughout Florida and Georgia. These offices provide services throughout the southeastern United States. Universal was founded in 1964 in Merritt Island, Florida, by Seymour Israel, Chairman and CEO. Universal is family-owned and operated. Our president, Mark Israel, P.E., joined the firm in 1988 and was appointed as its president in 2001. Universal celebrated 50 years in business in 2014. Universal was ranked No. 276 in the Engineering News-Record Top 500 Design Firms with geotechnical, environmental and construction engineers for the year 2015. They have been in the Top 500 listing for the past 30 years running! Universal is the largest family-owned firm of its kind in the United States.